## BALANCE SHEET

As at Jun. 30, 2008

| No. | Items | Code | Note | Jun. 30, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A | SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 187,878,979,413 | 172,144,186,571 |
| I | Cash \& Cash equivalents | 110 |  | 2,244,751,354 | 16,184,521,195 |
| 1 | Cash | 111 | V. 01 | 2,244,751,354 | 16,184,521,195 |
| 2 | Cash equivalents | 112 |  |  |  |
| II | Short-term financial investments | 120 | V. 02 | 16,908,564,300 | 23,433,000,000 |
| 1 | Short-term investments | 121 |  | 21,365,683,100 | 25,325,118,800 |
| 2 | Provision for devaluation of short-term security investments (*) | 129 |  | (4,457,118,800) | $(1,892,118,800)$ |
| III | Short-term receivables | 130 |  | 102,917,018,889 | 96,841,535,375 |
| 1 | Trade accounts receivables | 131 |  | 48,732,770,180 | 57,533,064,780 |
| 2 | Prepayment to suppliers | 132 |  | 53,107,523,059 | 38,023,504,100 |
| 3 | Short-term intercompany receivables | 133 |  |  |  |
| 4 | Receivables on percentage of construction contract completion (*) | 134 |  |  |  |
| 5 | Other receivables | 138 | V. 03 | 1,076,725,650 | 1,284,966,495 |
| 6 | Provision for short-term bad receivables | 139 |  |  |  |
| IV | Inventories | 140 |  | 62,781,897,798 | 32,256,753,981 |
| 1 | Inventories | 141 | V. 04 | 62,781,897,798 | 32,256,753,981 |
| 2 | Provision for devaluation of inventories (*) | 149 |  |  |  |
| V | Other short-term assets | 150 |  | 3,026,747,072 | 3,428,376,020 |
| 1 | Short-term prepaid expenses | 151 |  | 87,697,828 | 128,250,000 |
| 2 | VAT deductible | 152 |  | 2,648,325,619 | 3,008,461,848 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 5 | Other short-term assets | 158 |  | 290,723,625 | 291,664,172 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 239,256,710,500 | 241,816,872,672 |
| I | Long-term receivables | 210 |  |  |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 |  |  |  |
| 4 | Other long-term receivables | 214 |  |  |  |
| 5 | Provision for long-term bad receivable (*) | 215 |  |  |  |
| II | Fixed assets | 220 |  | 49,503,046,300 | 43,041,909,936 |
| 1 | Tangible fixed assets | 221 | V. 08 | 42,198,273,421 | 21,921,215,949 |
|  | - Historical cost | 222 |  | 65,436,352,484 | 42,656,333,843 |
|  | - Accumulated depreciation (*) | 223 |  | (23,238,079,063) | $(20,735,117,894)$ |
| 2 | Finance leases fixed assets | 224 | V. 09 |  |  |
|  | - Historical cost | 225 |  |  |  |
|  | - Accumulated depreciation (*) | 226 |  |  |  |
| 3 | Intangible fixed assets | 227 | V. 10 | 7,284,515,582 | 7,312,860,000 |
|  | - Historical cost | 228 |  | 7,447,711,488 | 7,447,711,488 |
|  | - Accumulated depreciation (*) | 229 |  | $(163,195,906)$ | $(134,851,488)$ |
| 4 | Construction in progress | 230 | V. 11 | 20,257,297 | 13,807,833,987 |
| III | Property Investment | 240 |  |  |  |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |
| IV | Long-term financial investments | 250 |  | 185,438,529,000 | 196,889,950,936 |
| 1 | Investment in subsidiaries | 251 |  |  |  |
| 2 | Investment in associate or joint venture companies | 252 |  |  | 4,003,458,536 |


| 3 | Other long-term investments | 258 | V. 13 | 197,657,879,400 | 192,886,492,400 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4 | Provision for devaluation of long-term investments | 259 |  | (12,219,350,400) |  |
| V | Other long-term assets | 260 |  | 4,315,135,200 | 1,885,011,800 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 4,315,135,200 | 1,885,011,800 |
| 2 | Deferred income tax assets | 262 | V. 21 |  |  |
| 3 | Others | 263 |  |  |  |
|  | TOTAL ASSETS (270=100+200) | 270 |  | 427,135,689,913 | 413,961,059,243 |
| A | LIABILITIES (300=310+330) | 300 |  | 49,848,178,217 | 127,892,516,851 |
| I | Short-term liabilities | 310 |  | 49,933,982,410 | 127,842,269,356 |
| 1 | Short-term borrowing | 311 | V. 15 | 30,477,716,868 | 76,781,104,741 |
| 5 | Payable to employees | 315 |  | 3,651,186,025 | 3,116,189,813 |
| 6 | Payable expenses | 316 | V. 17 |  |  |
| 7 | Accounts payable-Affiliate | 317 |  |  |  |
| 8 | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9 | Other short-term payables | 319 | V. 18 | 2,198,026,477 | 22,080,092,643 |
| 10 | Provision for short-term liabilities | 320 |  |  |  |
| II | Long-term liabilities | 330 |  | $(85,804,193)$ | 50,247,495 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term accounts payable-Affiliate | 332 |  |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 20 |  |  |
| 5 | Deferred income tax | 335 |  |  |  |
| 6 | Provision for unemployment benefit | 336 |  | $(85,804,193)$ | 50,247,495 |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
| B | OWNER'S EQUITY (400=410+430) | 400 |  | 377,287,511,696 | 286,068,542,392 |
| I | Capital sources and funds | 410 | V. 22 | 378,726,939,785 | 279,460,680,839 |
| 3 | Other capital of owner | 413 |  |  |  |
| 4 | Treasury stock | 414 |  | (13,634,604,984) |  |
| 5 | Assets revaluation difference | 415 |  |  |  |
| 6 | Foreign exchange difference | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 9,143,445,652 | 9,143,445,652 |
| 8 | Financial reserve fund | 418 |  | 1,339,614,069 | 1,339,614,069 |
| 9 | Other fund belong to owner's equity | 419 |  |  |  |
| 10 | Retained after-tax profit | 420 |  | 21,771,166,187 | 11,292,267,257 |
| 11 | Capital for construction work | 421 |  |  |  |
| II | Budget sources | 430 |  | $(1,439,428,089)$ | 6,607,861,553 |
|  | Bonus and welfare funds | 431 |  | $(1,437,451,609)$ | 6,609,838,033 |
| 2 | Budgets | 432 | V. 23 | $(1,976,480)$ | $(1,976,480)$ |
| 3 | Budget for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES | 440 |  | 427,135,689,913 | 413,961,059,243 |

## OFF BALANCE SHEET ITEMS

| No. |  | Unit | Note | Jun. 30, 2008 | Jan. 01, 2008 |
| ---: | :--- | ---: | ---: | ---: | ---: |
| 1 | Pperating lease assets | dong |  | $51,600,000$ | $51,600,000$ |
| 4 | Bad debts written off | dong |  | $632,993,334$ | $632,993,334$ |
| 5 | Foreign currencies | USD |  | $84,247.02$ | $998,839.01$ |

## INCOME STATEMENT

Quarter 2/2008

| Items | Code | Note | Quarter 2 |  | Accumulation from Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 1 | VI. 25 | 130,659,288,097 | 120,377,366,203 | 240,075,257,580 | 199,629,408,113 |
| 2. Deductions | 2 |  |  |  |  |  |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 130,659,288,097 | 120,377,366,203 | 240,075,257,580 | 199,629,408,113 |
| 4. Cost of goods sold | 11 | VI. 27 | 96,294,459,820 | 101,918,097,236 | 186,540,254,750 | 167,953,112,010 |
| 5. Gross profit ( $\mathbf{2 0}=10-11$ ) | 20 |  | 34,364,828,277 | 18,459,268,967 | 53,535,002,830 | 31,676,296,103 |
| 6. Financial income | 21 | VI. 26 | 8,004,984,311 | 4,342,655,234 | 11,722,034,264 | 6,768,658,836 |
| 7. Financial expenses | 22 | VI. 28 | 18,673,217,172 | 1,027,780,522 | 20,600,525,914 | 1,653,676,281 |
| - Include: Interest expenses | 23 |  | 2,510,168,330 | 934,528,499 | 3,939,814,858 | 1,485,253,202 |
| 8. Selling expenses | 24 |  | 10,456,205,648 | 8,065,894,203 | 18,810,734,145 | 14,462,574,263 |
| 9. General \& administrative expenses | 25 |  | 1,066,368,585 | 853,609,341 | 2,022,262,344 | 1,670,875,984 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | 12,174,021,183 | 12,854,640,135 | 23,823,514,691 | 20,657,828,411 |
| 11. Other income | 31 |  | 538,471,947 | 244,613,767 | 1,174,262,081 | 1,567,286,103 |
| 12. Other expenses | 32 |  | 122,725,766 | 95,488,094 | 155,188,072 | 1,051,482,769 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 415,746,181 | 149,125,673 | 1,019,074,009 | 515,803,334 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 12,589,767,364 | 13,003,765,808 | 24,842,588,700 | 21,173,631,745 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1,113,679,536 | 1,300,376,581 | 2,213,691,270 | 2,117,363,175 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60 = 50-51-52) | 60 |  | 11,476,087,828 | 11,703,389,227 | 22,628,897,430 | 19,056,268,570 |
| 18. EPS (VND/share) | 70 |  | 1,432 | 3,511 | 3,196 | 5,746 |

## CASH FLOWS STATEMENT

## Quarter 2/2008 (Direct method)

| Items | Code | Note | Accumulation from Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 275,419,280,927 | 184,847,454,735 |
| 2. Cash paid for supplier | 2 |  | -315,440,447,955 | -177,428,680,447 |
| 3. Cash paid for employee | 3 |  | -20,138,402,026 | -13,325,166,867 |
| 4. Cash paid for interest | 4 |  | -3,519,280,878 | -681,131,389 |
| 5. Cash paid for corporate income tax | 5 |  | -2,079,288,484 | -1,550,000,000 |
| 6. Other receivables | 6 |  | 36,839,217,728 | 25,118,117,110 |
| 7. Other payables | 7 |  | -17,679,727,781 | -31,962,660,491 |
| Net cash provided by (used in) operating activities | 20 |  | -46,598,648,469 | -14,982,067,349 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | -6,434,066,400 | -12,286,647,006 |
| 2. Cash received from liquidation or disposal of capital assets and other longterm assets | 22 |  |  | 90,000,000 |
| 3. Cash paid for lending or purchasing debt tools of other companies | 23 |  | -155,707,664,300 | -195,113,000,000 |
| 4. Withdrawal of lending or resaling debt tools of other companies | 24 |  | 150,022,733,000 | 30,999,574,309 |
| 5. Cash paid for contributing capital to other companies | 25 |  | -3,300,000,000 | -55,085,800,000 |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 6,028,530,867 | 2,568,743,262 |
| Net cash used in investing activities | 30 |  | -9,390,466,833 | -288,827,129,435 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 | 102,422,015,000 | 201,664,186,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 | () | () |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 327,346,899,728 | 343,125,319,912 |
| 4. Cash paid to principal debt | 34 |  | -362,153,572,867 | -288,474,906,271 |
| 5. Cash paid to financial lease debt | 35 |  | () | () |
| 6. Dividend, profit paid for owners | 36 | 21 | -25,565,996,400 | ( |
| Net cash (used in) provided by financing activities | 40 |  | 42,049,345,461 | 256,314,599,641 |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | -13,939,769,841 | 12,505,402,857 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 16,184,521,195 | 4,958,015,179 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 2,244,751,354 | 17,463,418,036 |

